

What have we been up to?

November 2016

One of our favourite jobs this year was at Grady Hospital in Atlanta, Georgia. McCarthy Construction Company, the general contractor on the build, estimated that over 37,000 square ft of system scaffolding would need to be installed.

As an alternative, Mastclimbers LLC was draughted in to cut labour costs and increase efficiency. We supplied McCarthy with six 100 ft tall and 400 lineal ft Fraco ACT-8s, complete with FRH 2500 crane attachments, a Geda single car hoist, and a handful of aluminium ultra-lite free standing mastclimbers for the small footprint work on the roof.

With limited barricaded space, and an aggressive schedule, Mastclimbers LLC was able to provide 90 per cent of the access to this high-profile renovation project at the busiest hospital in Atlanta.

Mastclimbers LLC was the first IPAF training centre in North America and issues more PAL cards than anyone in the world for MCWPs. The Grady intensive care wing renovation project was unique for our training facility because it heralded the introduction of MCWP pre-con training for mangers, something we offer all CMs and GCs on projects we supply mastclimbers and training to.

McCarthy wanted us to meet with their superintendents, project managers and safety managers, to verify our training. We were keen to tell them everything we know about mastclimbers, so they will know what to look for when the trades people use our machines. It's what you'd call a 'win-win' situation.

It went so well in fact, that we have made it standard operating procedure with all our clients. We think it



will save lives, drive schedule, increase profit margins, and get our rentals back to us in better condition.

Since some sub-contractors can be reluctant to pay for training, or think they already know everything, and because we can't be on site 24-7 to make sure workers are safe, and our machines are being taken care of, we partner with GCs, CMs, and onsite supervisors to drive safety training, schedules, and profitability.

The relationships we are forming from this the innovative strategy has resulted in repeat invitations to multiple job sites.

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